



THE FEDERAL SMALL BUSINESS

SUMMIT

NEW MEXICO STATE UNIVERSITY

NASA SEWP

Ken Brown – Industry Relations Manager

Agenda

- **What is SEWP?**
- **Who can use SEWP?**
- **What can be acquired using SEWP?**
- **Why should you care?**
- **How does SEWP work?**



Ts & Cs
Ts & Cs
Ts & Cs





What can be procured through SEWP?

<u>In-Scope Categories</u>	<u>Examples of In-Scope Products & Services</u>
Information Technology & Networking	Computer Hardware, Tablets Network Appliances: Routers, Modems, VOIP Storage Security
Software & Cloud	Software Virtualization and Cloud Computing XaaS (e.g. SaaS=Software as a Service)
Mobility & Communications	Telecommunication Devices and Services
Supporting Technology	Scanners, Printers, Copiers, Shredders Associated Supplies and Accessories Sensors Health IT
AV/Conferencing	A/V Equipment and Accessories TVs, Display Monitors, Projectors and Screens
Services	Maintenance / Warranty Site Planning / Installation / Cabling Product Based Training Product Based Engineering Services

Why Should You Care?

- Strategic Sourcing / Consolidated Contracts
- Agencies determine contract vehicle
- Federal Agencies are using SEWP more & more

Why Federal Agencies Use SEWP

- Ease of Use
- Acquisition Tool Box
- Customer Service
- *Need for SPEED*
- Best Value Contract
- Agency Catalogs

Dynamic Availability

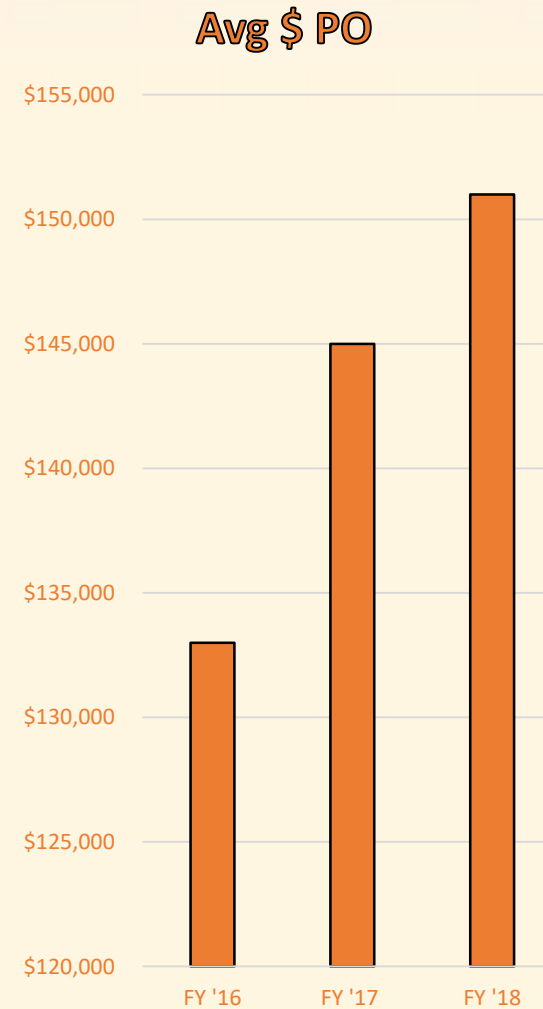
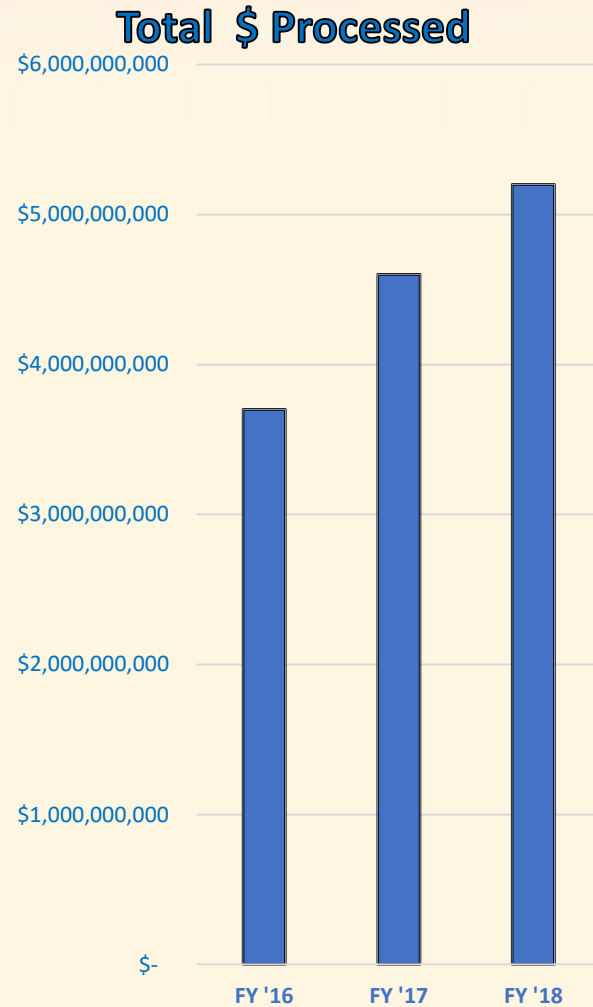
✓ Thousands of Providers*

- ✓ New providers added *daily*

✓ Millions of Products & Services

- ✓ Quotes and orders are verified against contract catalog
- ✓ Items added *daily* to contract based on customer requests

PMO Growth



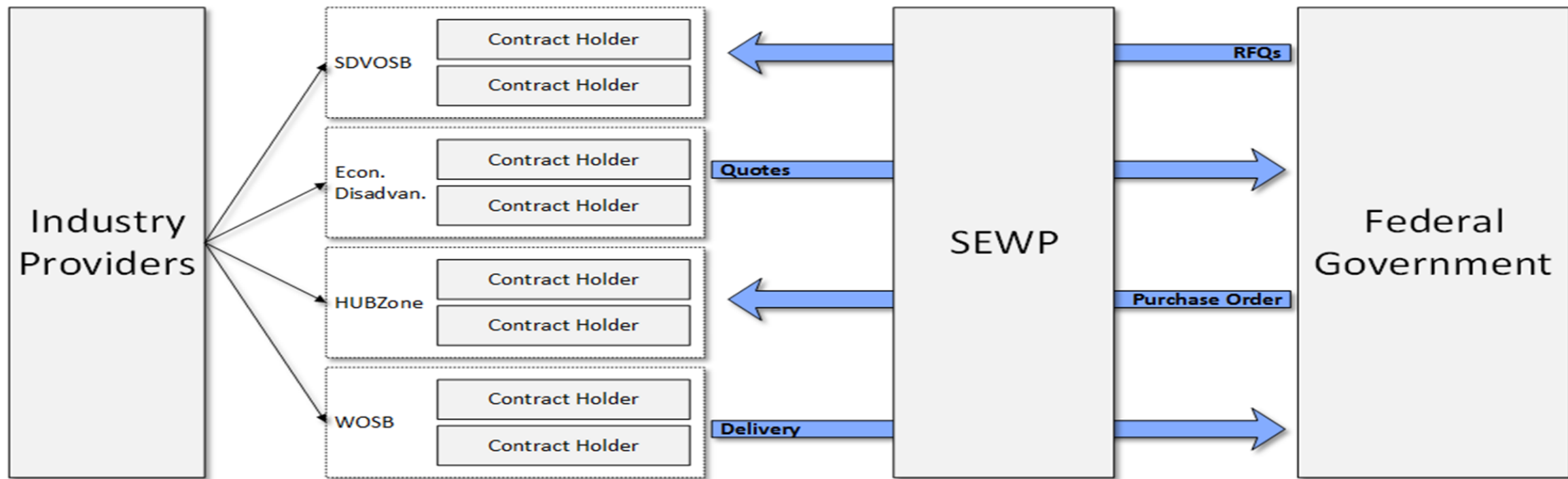
SEWP V Top Issuing Agencies: July 16, 2019

Agency	Total Amount	# Orders
Department of Defense	\$4.350 B	9,287
Department of Veterans Affairs	\$2.950 B	13,648
Department of the Navy	\$1.390 B	9,150
Department of Justice	\$1.385 B	7,615
Department of the Treasury	\$1.225 B	3,412
Department of State	\$765 M	5,421
Department of Commerce	\$685 M	12,182
Department of Health and Human Services	\$630 M	3,184
Department of the Interior	\$506 M	24,895
Department of the Army	\$428 M	2,055
Total SEWP	\$17.682 B	12,795

Next 5: NASA, Dept. of Agriculture, USAF, Energy, SEC, & DHS

**90 Agencies have utilized SEWP V*

How Does SEWP Work?



When building relationships with SEWP Contract Holders, it is in your best interest to partner with as many types of set-asides as possible.



help@sewvp.nasa.gov

Thank You

Why Should You Care?

Strategic Sourcing /
Consolidated Contracts

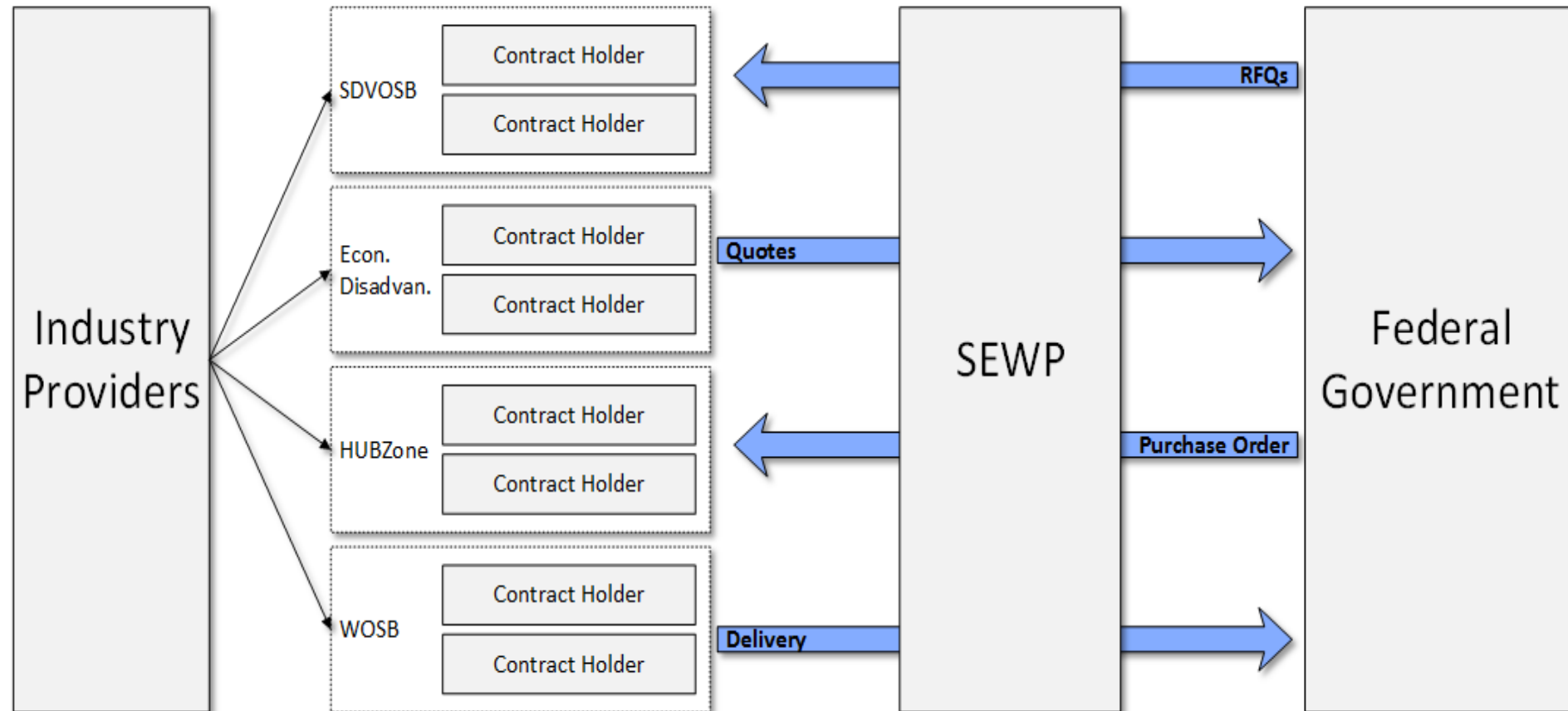
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